



## ED MORSE AUTOMOTIVE GROUP

6363 NW 6th Way, Suite 400, Fort Lauderdale, FL 33309  
(954) 351-0055, 1-800-ED MORSE, www.edmorse.com

July 27, 2001

Mr. Mark Macek  
Executive Vice President  
U. S. Warranty  
22 NE 22<sup>nd</sup> Avenue  
Pompano Beach, FL 33062

Dear Mark,

It has been over five years since we began our business partnership with US Warranty for administration of our private label service contract and maintenance agreement company. During that time through effective management of claims along with innovative products we have seen our service contract company grow and prosper.

Working together we have also implemented several new F&I products along the way including GAP Protection and Etch, which you also effectively administer for us. These products, along with our core service contract and routine maintenance products, have helped to make our F&I departments the most profitable they have ever been. In addition, the quick and easy handling of claims has provided our customers with a level of service that builds on our customer satisfaction efforts.

We appreciate the responsiveness and flexibility of your staff and look forward to our continued mutually beneficial relationship.

Sincerely,

Ted Morse  
President/COO

TM/dg

